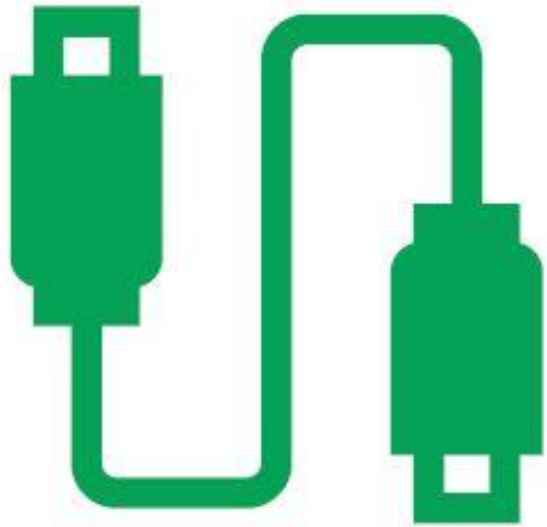# Summary of DIR Contracts

Complete IT & Security Services for the Public Sector

Barcom Cabling Services – DIR-CPO-4802

- 10-60% off MSRP of Cabling Materials and Labor
- Includes products from Leviton, Berk-Tek, Chatsworth, etc.
- We have 30+ certified, experienced cabling technicians for various services including:
  - ✓ Thorough Analysis, Testing, and Consultation
  - ✓ Data, Voice, Fiber, & Coax
  - ✓ Network, Phone, Camera, and AV Systems
  - ✓ 24/7 Support
- Stated discounts are MINIMUM, additional discounting can be applied.
- Contract Overview

*Listed under original company name, Jet Web Communications, LLC

Cisco Systems, Inc. – DIR-TSO-4167

o 36% off MSRP of Cisco Core and Compute

o 10% off MSRP of Cisco Market

o 10-21% off MSRP of Cisco SmartNet for Government Clients

o 25-30% off MSRP of Cisco SmartNet for Education Clients

o Above discounting are MINIMUM, additional discounting can be applied.

Synnex Corporation – DIR-TSO-4383 & DIR-CPO-4458

- 21.25% off MSRP of StorageCraft products
- 5% off MSRP of Barracuda Hardware and Software
- Above discounts are MINIMUM, additional discounting can be applied.

Graybar Electric Company, Inc. – DIR-TSO-4359

o Various Discounting for Cabling Services. See Pricing Index for additional details.

o Pricing Index Includes Tripp Lite, APC and Eaton for UPS Units.

o Stated discounts are MINIMUM, additional discounting can be applied.

Anixter, Inc. – DIR-TSO-4247

- Various Discounting for Cabling Services. See Pricing Index for additional details.
- Pricing Index Includes Chatsworth for rack equipment
- Pricing Index Includes APC and Tripp Lite for UPS Units.
- Stated discounts are MINIMUM, additional discounting can be applied.

Carahsoft Technology Corporation – DIR-TSO-4288

o 2% off MSRP of Zoom products

o 5% off MSRP of Palo Alto products

o 4% off MSRP of Tenable products

o Stated discounts are MINIMUM, additional discounting can be applied.

Mitel Business Systems – DIR-TSO-4355

- 38% off MSRP of Mitel MiVoice Business Hardware and Software

- 35% off MSRP of Mitel MiVoice Connect Hardware and Software

- Stated discounts are MINIMUM, additional discounting can be applied.

Extreme Networks, Inc. – DIR-TSO-4339

o 48% off MSRP of Extreme Networks Networking Products

o 12% off MSRP of Extreme Networks Maintenance Products

o 4.5% off MSRP of Extreme Networks Network Subscription Products

o Stated discounts are MINIMUM, additional discounting can be applied.

Ruckus Wireless, Inc. – DIR-CPO-4401

o 46% off MSRP of LAN Hardware, Software and Accessories

o 32% off MSRP of LAN Support and Maintenance

o 35% off MSRP of **WLAN Hardware and Accessories**

o 10% off MSRP of **WLAN Support and Software**

o Stated discounts are MINIMUM, additional discounting can be applied.

EMC Corp. – DIR-TSO-4299

o 23-33% off MSRP of EMC Software

o 26% off MSRP of Isilon Storage Software

o 35% off MSRP of Powermax Storage

o 5% off MSRP of Maintenance

o Stated discounts are MINIMUM, additional discounting can be applied.

Barcom
TECHNOLOGY SOLUTIONS

Questions?

Reach out to our public sector team:

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CC: Contact@barcoment.com